

PRESS RELEASE

SMEs IN CONSTRUCTION SECTOR MAKING INROADS INTO INDIA

1. Singapore companies in the construction-related fields are beginning to make inroads into India. In last year alone, our consultants secured 36 consultancy projects in India, which constitutes about 24% of all consultancy jobs won overseas in 2002. The Singapore brand is gaining recognition in India, in areas such design consultancy, master planning, project management, engineering consultancy work and facility management. In many of these areas, the small and medium firms in the sector have managed to carve out niches of expertise or grouped themselves together.

2. From 7 September to 12 September, our Minister for National Development, Mr Mah Bow Tan will be leading a business delegation from 31 construction companies, mostly SMEs, to India. The aim of the mission is to further showcase the Singapore brand name, and establish vital links with high-level authorities in key states in order to facilitate business opportunities for the construction sector (please see media programme in Annex A).

3. He will be accompanied by officials from Building and Construction Authority (BCA), Urban Redevelopment Authority (URA), Housing and Development Board (HDB), National Parks Board (Nparks), and International Enterprise Singapore (IE Singapore). Representatives from the industry associations such as Singapore Institute of Architects and Association of Consulting Engineers, Singapore would also join the business delegates in this mission.

4. During the 5-day mission, Minister will officiate a number of events which will highlight the successful collaborative efforts between Singapore and India as well as the achievements of some of our SMEs in these states (see Annex B). A list of the company profiles and project details for these events can be found in Annex C.

5. As part of the initiative between Singapore and India to work towards a free trade and investment area, BCA will be co-organising with the Confederation of Indian Industry a seminar at New Delhi called "Sharing and Partnership" on 8th Sep 2003. The URA, HDB and Nparks will share their experience in the history of the planning and development of Singapore in the areas of urban masterplanning, township development and parks management. Another unique aspect of this mission is the collective showcase of the variety and depth of projects handled by our Singapore construction-related firms through an exhibition. See Annex E for list of exhibitors.

6. During the mission, the Minister will also call on the following Ministers:

- a. His Excellency Maj-Gen Khanduri, Minister for Roads, Transport & Highway and Minister for Urban Development and Poverty Alleviation
- b. Her Excellency Mrs. Sheila Dikshit, Chief Minister of New Delhi
- c. His Excellency Sri Nara Chandrababu Naidu, Chief Minister of Andhra Pradesh
- d. Her Excellency Miss Selvi J. Jayalalitha, Chief Minister of Tamil Nadu

7. The potential infrastructure-related opportunities in the states of New Delhi, Andhra Pradesh, and Tamil Nadu are listed as Annex F.

8. Attached are the following annexes:

[Annex A](#): Media programme

[Annex B](#): Event highlights on ceremonial presentations of projects in India

Annex C: List of companies and project details of highlighted events
(please contact us at 6325 7723 for copy)

[Annex D](#): Business delegation list

[Annex E](#): List of exhibitors for New Delhi exhibition

[Annex F](#): Business Opportunities in the States of New Delhi, Andhra Pradesh, and Tamil Nadu.

Issued by the Building and Construction Authority on 3 September 2003

MEDIA PROGRAMME

| Date/Time | Place | Minister's Programme | Remarks |
|-----------------------------|--------------|---|--|
| 7/09/03 (Sunday) | New Delhi | Arrive in New Delhi and check into Taj Palace Hotel. | |
| 8/09/03 (Monday) | New Delhi | Breakfast Meeting on India-Singapore Partnership in the Construction Sector. | Highlights include: <ul style="list-style-type: none"> • Welcome address by Chairman of Confederation of Indian Industry (CII) • Presentation on Indian Infrastructure Sector and Business Opportunities in the Infrastructure Sector • Overview of the Indian Construction Industry • Growth Potential in the Urban Infrastructure and Housing Sector |
| | | Minister to meet with Maj-General Khanduri, Minister for Roads, Transport and Highway and Minister for Urban Development and Poverty Alleviation | Photo opportunity available |
| | | Opening of Exhibition showcasing Singapore expertise in urban development (and Brief Tour) | Photo opportunity for the ribbon cutting event with Minister of State for Urban Development |
| | | Seminar on India – Singapore Partnership in the Construction Sector Seminar Programme: <ul style="list-style-type: none"> • Welcome Address by Chairman of CII • Singapore Business Delegation Presentation by STA Consortium • Presentation on India-Singapore Partnership in the Construction Sector by CII • Address by Minister of State for Urban | Good photo opportunity |

| Date/Time | Place | Minister's Programme | Remarks |
|---------------------------------|-----------|---|--|
| | | Development <ul style="list-style-type: none"> • Address by Mr. Mah Bow Tan, Minister for National Development, Singapore • Lunch • Opening Remarks by Chairman CII • Singapore Experience – From Planning to Implementation by Urban Redevelopment Authority, Singapore • An Overview on Public Housing in Singapore by Housing and Development Board, Singapore • Singapore: City in a Garden by National Parks Board, Singapore • Presentation by Singapore Institute of Architects • Presentation by Association of Consulting Engineers, Singapore • Question and Answer • Vote of Thanks and Closing Remarks by Singapore Business Mission Leader • Tea Break • Presentation by Punjab Urban Development Authority | |
| | | Political call on Chief Minister of Delhi | Photo opportunity available |
| | | Dinner hosted by Maj General Khanduri, Minister for Roads, Transport and Highway and Minister for Urban Development and Poverty Alleviation | Minister Mah is the Guest of Honour. |
| 9 Sep 2003 (Tuesday) | New Delhi | Grand Opening of Vatika Triangle (Vatika Triangle Designed by WoW Architects, Singapore) | Photo opportunity for ribbon cutting event, together with CEO of Vatika Group |
| | | Briefing by Foreign Investment Promotion Board of Haryana | Minister to make a speech and the FIPB will share on investment opportunities in the state of |

| Date/Time | Place | Minister's Programme | Remarks |
|------------------------------------|-----------|---|---|
| | | | Haryana. |
| 10 Sep 2003 (Wednesday) | Hyderabad | Political call on Chief Minister of Andhra Pradesh | Photo opportunity available |
| | | Lunch hosted by Federation of the Indian Chambers of Commerce and Industry (FICCI) (Andhra Pradesh Chapter) | Highlights include: <ul style="list-style-type: none"> • Speech by President FICCI (AP Chapter) • Speech by Minister |
| | | Visit to Pocharam township project site | Site Showround and briefing Good photo opportunity, as this project is a flagship project by a Singapore consortium in Hyderabad |
| | | Dinner and Signing of MOUs for STA Consortium | Highlights include: <ul style="list-style-type: none"> • Welcome Address by Chairman of STAC and Presentations by STAC • Signing of MOUs and witnessed by Minister and Indian GOH • Speech by Indian GOH • Speech by Minister Good photo opportunity, as this is a first time such a large group of SMEs is venturing as a formal grouping to pursue overseas projects. |
| 11 Sep 2003 (Thursday) | Hyderabad | Publicity Event for i Lab – Jurong Consultants | Highlights include: <ul style="list-style-type: none"> • Speech by CEO, Jurong Consultants India • Speech by Chairman, iLabs • Speech by Minister Good photo opportunity as Minister will launch the project by unveiling the model of the iLabs Campus |
| 11 Sep 2003 (Thursday) | Hyderabad | Vishakhapatnam Urban Development Authority and Vijayawada Development Authority calls on Minister | Photo opportunity available |

| Date/Time | Place | Minister's Programme | Remarks |
|---------------------------------|---------|--|-----------------------------|
| | | Briefing by Vishakhapatnam Urban Development Authority and Vijayawada Development Authority to Minister and Business Delegates | Full coverage available |
| 12 Sep 2003 (Friday) | Chennai | Political call on Chief Minister of Tamil Nadu Business Networking Lunch Closing out 'Afternoon Tea' with business delegates | Photo opportunity available |
| | | Depart for Singapore | |

Event highlights on ceremonial presentations of projects in India:

- *Name of Event:* “India- Singapore Partnership in the Construction Sector”
– An exhibition and seminar organized by BCA and Confederation of Indian Industry in New Delhi

Brief description: This seminar cum exhibition is aims to share the development progress achieved by Singapore to foster greater collaborations through partnerships. It will also profile the capabilities and expertise of the Singapore companies.

- *Name of Project:* Vatika Triangle (Gurgaon, Haryana)
Brief description: A 20,000 sqm office complex by WOW Architects (Formerly Nikken Sekkei International). The project is carried out in collaboration with a local Indian architecture firm.

Estimated Project Value: Value is confidential. Work entails concept design through to supervision/ completion and utilises Singapore curtain wall and cladding design and detailing.

- *Name of Project:* Corporate office for iLabs & media centre (Hyderabad, Andhra Pradesh)
Brief description: A 5.0 acre site area to be developed by Singapore’s Jurong Consultants (India) Private Limited, with a total built-up area of 300,000 sft.

Estimated Project Value: Approximately S\$20 M. Work entails project

value: management, quantity surveying, architectural, civil and structural and mechanical and engineering services.

- *Name of Project:* *Pocharam Housing project*
(Hyderabad, Andhra Pradesh)

Brief description: The 200,000 sqm project developed by the CESMA-led consortium (consisting of Tiong Seng contractors, Hua Kok and Neo Corporation) for APHB (Andhra Pradesh Housing Board) will reap 2,080 units of apartments.

Estimated Project Value: Value is confidential. Work entails the whole value chain of project works, including consultancy services like master planning and engineering services

List of Participating Companies

1. 3P Architects
2. Andrew Tan Architects Pte
3. APP Engineering Ltd
4. Architects 61 Pte Ltd
5. Association of Consulting Engineers, Singapore
6. Beca Carter Hollings & Ferner (SEA) Pte Ltd
7. CPG Consultants Pte Ltd
8. Davis Langdon & Seah Singapore Pte Ltd
9. DP Architects Pte Ltd
10. Environ Construction Co (Pte) Ltd
11. HDB Corporation Pte Ltd
12. Hexacon Construction Pte Ltd
13. Hitchins Group Ltd
14. Hor Kew Corporation Limited
15. JPN Equipment Pte Ltd
16. Keppel Land International Ltd
17. LHT Holdings Ltd
18. Marine Engineering Systems (Asia Pacific) Pte Ltd
19. Meinhardt (Singapore) Pte Ltd
20. National Parks Board
21. OKP Holdings Limited
22. Parsons Brinckerhoff Pte Ltd
23. RSP Architects Planners & Engineers (Pte Ltd)
24. Sembcorp Infrastructure (India) / Sembcorp Engineers and Constructors Pte Ltd
25. Singapore Institute of Architects
26. Singapore Garden City Pte Ltd
27. United Engineers (Singapore) Pte Ltd
28. Utraco Pte Ltd
29. Utraco Structural System Pte Ltd
30. Woh Hup (Pte) Ltd
31. Wong Partnership

CPG Corporation

Company Background:

CPG Corporation (CPG Corp), formerly known as PWD Corporation, is the corporatised entity of the Singapore Public Works Department. We are one of the leading development professionals in the Asian region providing a full spectrum of infrastructure development services.

Service Provided:

We are a one-stop, full service professional development firm, providing all the services an infrastructure owner needs. Our principal field of activities includes:

- Master Planning
- Architectural Design
- Civil & Structural Engineering
- Transportation & Environmental Engineering
- Mechanical & Electrical Engineering
- Quantity Surveying
- Project Management
- Design & Build
- Construction Management
- Facilities Management
- Diagnostic & Quality Assurance Testing
- IT for the Building & Construction Industry

Contact:

238B Thomson Road #17-00 Tower B

Novena Square Singapore 307685

Tel: (+65) 6357 4094

Fax: (+65) 6357 4038

Email: pannir.chelvam@cpgcorp.com.sg

Website: www.cpgcorp.com.sg

Who we intend to meet:

Urban Planners, Infrastructure Developers, Property Developers and Government officers related to Infrastructure Developers.

DP Architects Pte Ltd

Company Background

DP Architects started as Design Partnership in 1967, incorporated in 1975 as DP Architects Pte and converted into a private limited company in 1993 with a staff strength of 200 people.

Services Provided:

Services include architecture, urban planning, interior design and project management. DP Design Pte Ltd and DP Consultants Pte Ltd have been formed to provide Interior Design and Project Management services respectively.

Contact:

Address: 6 Raffles Boulevard #04-100 Marina Square Singapore 039594

Tel: (+65) 6338-3988

Fax: (+65) 6337-9989

E-mail: dparchitects@dpa.com.sg

Website: www.dpa.com.sg

Who we intend to meet:

Developers

HDB Corporation Pte Ltd

Company Background

HDB Corporation Pte Ltd is a wholly-owned subsidiary of Singapore's Housing & Development Board (HDB). It is a world-class building and infrastructure total solutions provider with over 40 years' of experience and track record in township development.

Services Offered

Master/Urban Planning and Township Development; Architectural Design; Estates Renewal; Commercial, Industrial and Institutional Developments; Integrated Coastal and Infrastructure Development; Facilities Management; Construction Resources; Construction and Building Solutions Technology; Land Survey; Project Management.

Contact:

Address :HDB Hub, 480 Lorong 6 Toa Payoh, Singapore (310480)

Tel : (+65) 6397 2363

Fax : (+65) 6259 3693

Website :www.hdbcorp.com

Who we intend to meet:

Housing Authorities and Private Developers

LHT Holdings Ltd
Company Background

It is a publicly listed company and a leading manufacturer in Singapore of high quality Wooden Pallets, Boxes and Crates, Technical Wood and Flooring for both local and overseas markets.

Services Offered:

- Leading manufacturing of all kinds of Wooden Flooring for houses.
- Technical Wood for construction and act as building materials
- Supply materials for door and door frame.

Contact:

LHT HOLDINGS LTD

27, Sungei Kadut street 1 Singapore 729335

Tel: (+65) 62697890

Email : mayyap@lht.com.sg

Website: www.greenflo.com

www.lht.com.sg

www.ecrpallet.com

Who we intend to meet:

Looking for customer/ distributor / Agency to distribute and use our Wood Flooring,
Find the Architect and designer to integrate our Technical Wood products to construction
and decoration our Flooring to new design and build houses.

New businesses prospect etc.

Singapore Garden City Pte Ltd

Company background

Singapore Garden City Pte Ltd, is the vehicle of the National Parks Board (NParks) to market the Singapore Garden City brand overseas.

Set up in May this year as a wholly owned company of NParks, Singapore Garden City Pte Ltd will provide overseas consultancy services in greenery masterplanning, park design and development, streetscape design and implementation, greenery and park management, nature conservation and management, and training on horticulture and arboriculture.

Exporting of these services will not only strengthen Singapore's international standing as a tropical Garden City but also help the private sector and local entrepreneurs to venture overseas.

The company is geared towards providing large-scale park planning and design services, at the masterplanning and township or city-wide level. This is to leverage on NParks' experience and expertise as the park authority in Singapore.

Contact:

Address: 150 Beach Rd #18-01/08 Gateway West Singapore 189720

Tel: (+65) 6391 6883

Fax: (+65) 6391 6884

Email: tay_boon_sin@gardencity.com.sg

Website: www.gardencity.com.sg

Who we intend to meet:

Government Officials

Business Opportunities in States of New Delhi, Andhra Pradesh and Tamil Nadu

a. Delhi

IE's preliminary findings showed that the rate of urbanisation is at 90%. Township living is gaining acceptance and if redevelopment of the city takes place, integrated townships may be an opportunity outside the capital city.

Infrastructure in New Delhi has been fast developing. It is evident in the success of the Delhi Mass Rapid Transport System. Singapore firms like SAA Architects were involved in the design for some of the stations for this project and they are capable of contributing more towards the urban development in Delhi.

b. Andhra Pradesh

IE's preliminary findings showed that the rate of urbanisation is at 27% with only Hyderabad district having more than 2 million people. Township living is gaining acceptance and opportunities for foreign participation are good with the support of Andhra Pradesh government

The collaboration between the Andhra Pradesh Housing Board and Cesma-led consortium for the Pocharam housing project is a testimony of Singapore's active participation in the state.

Singapore's progress in developing an efficient and world-class infrastructure to fuel its economic growth is similar to Andhra Pradesh. As such, Singapore's infrastructure services companies have acquired much experience in urban development, city planning, transportation network planning, environmental management, mass housing development and industrial park development. These skills can be employed to assist the Andhra Pradesh state in her bid to develop the Visakhapatnam Special Economic Zone (SEZ) and other specialised industrial parks (e.g. Pharma

City) in the areas of urban planning and redevelopment, quality and affordable mass housing development.

c. Tamil Nadu

Based on IE's preliminary findings, Tamil Nadu's rate of urbanisation is at 44%. Chennai and Coimbatore districts have more than 2 million people and most of them still prefer to occupy landed independent houses. There are opportunities for Singaporean and Indian players to collaborate in the development of Chennai's Rs 5 billion residential market.

Singapore consultant and construction firms are well-versed in designing and constructing IT Parks and high-quality mass housing developments and planning township developments. Such skill sets are complementary to Tamil Nadu's vision of "a house for each family" in her state.